

“THE” TEAM DEVELOPMENT WORKSHOP

Turning Talent Into Business Results

ENGAGE

A one-day strategic planning and team development consultation designed to make substantial progress toward becoming a more cohesive team. Has your team peaked or plateaued when you know in your heart that you have great potential? Artificial harmony keeps many good teams from becoming great teams. In reality, many teams are more like co-workers than teammates. Unfortunately, some practices even have more than one team – and they are often playing against each other, all the while with the best of intentions. All great teams have great leaders who inspire each other to excellence.

If you're ready to light that spark in each other, engage in challenging and clarifying communication exercises and take your team to the next level, this is the workshop for you. In this dynamic and interactive workshop, Ginny will lead you and your team to discover your one voice, shared purpose and vision, as you create a blueprint to enable your team to realize their potential.

"The best team building we've done - most effective and honest team dynamic, communication we have seen." -Dr. Bill Linger, Charlotte, NC

The objectives of this consult are for the participant to be able to:

- Clarify the practice vision and identify the team's unique mission and purpose
- Define the practice culture, core beliefs and code of conduct
- Create an environment that attracts and retains high-achievers
- Take the first steps toward building trust and engaging in *constructive*, rather than *destructive* conflict. This is powerful stuff!
- Establish a plan for making progress on commitment, accountability and results
- Make powerful connections that foster creative thinking and collaboration
- Improve communication, develop personal and team emotional intelligence
- Set practice performance goals to improve bottom-line success
- Create a custom blueprint and action plan for achieving goals

PRESENTED BY: GINNY HEGARTY, SPHR

With over 25 years of experience, certification as a Senior Professional in Human Resources (SPHR) and an extensive background as a speaker, writer and consultant, Ginny Hegarty, owner and President of Dental Practice Development, Inc. is recognized as a leader in the dental community. Ginny is best known as a turnaround expert specializing in practice renewal as she leads new teams or teams that have plateaued to rediscover and build on their strengths. Clients describe Ginny as **“a master communicator and motivator”**, “a management strategist with a keen eye for analyzing practice data and identifying where your purpose and focus must be” and **“a caring, personable, upbeat motivator.”**

Ginny is a visiting faculty member and featured speaker at The Las Vegas Institute for Advanced Dental Studies (LVI). She has authored the Practically Speaking Column in Dental Products/Practice Report for the past seven years and been published in Dental Economics and other trade journals. Ginny also lectures at the Kornberg School of Dentistry at Temple University in Philadelphia as part of the Practice Management Program, and is the President-Elect of the Academy of Dental Management Consultants.

Ginny's breadth of experience, passion, and pragmatism get her audiences thinking, learning and leading as she offers real-world, practical solutions to the challenges they face.