

## Jump Start

### Recharge ~ Re-energize ~ Renew

#### *A strategic planning and team development workshop*

While it's important that each team member is at his or her personal best, we also know very well that the real superstar is the entire team. The synergy you create working well together is what turns your patients into raving fans that will build your practice. In this interactive workshop, Ginny will observe your practice in operation and work with your team to help the team recognize and replace behaviors and strategies that are holding you back with strategies that will improve communication and create positive results for themselves and the practice.

This high-energy, fast paced program is designed to give you real-world, practical solutions you can implement immediately and also inspire your team to rediscover both their own personal motivation and drive and the magic that makes your team special. Recapture your spark, light the fires within and rediscover the joy in your practice.

**Studies conducted by the Gallop Organization and published in the Harvard Business Review show that it's these soft skills that drive performance.**

**The objectives of this consult are for the participant to be able to:**

- Clarify the practice vision and identify the team's unique mission and purpose.
- Define the practice culture, core beliefs and code of conduct.
- Create an environment that attracts and retains high-achievers.
- Make powerful connections that foster creative thinking and collaboration.
- Improve communication and develop personal and team emotional intelligence.
- Set practice performance goals to improve bottom-line success.
- Create a custom blueprint and action plan for achieving goals.

#### **PRESENTED BY: GINNY HEGARTY, SPHR**

With over 25 years of experience, certification as a Senior Professional in Human Resources (SPHR) and an extensive background as a speaker, writer and consultant, Ginny Hegarty, owner and President of Dental Practice Development, Inc. is recognized as a leader in the dental community. Ginny is best known as a turnaround expert specializing in practice renewal as she leads new teams or teams that have plateaued to rediscover and build on their strengths. Clients describe Ginny as **“a master communicator and motivator”**, **“a management strategist with a keen eye for analyzing practice data and identifying where your purpose and focus must be”** and **“a caring, personable, upbeat motivator.”**

Ginny is a visiting faculty member and featured speaker at The Las Vegas Institute for Advanced Dental Studies (LVI). She has authored the Practically Speaking Column in Dental Products/Practice Report for the past seven years and been published in Dental Economics and other trade journals. Ginny also lectures at the Kornberg School of Dentistry at Temple University in Philadelphia as part of the Practice Management Program, and is the President-Elect of the Academy of Dental Management Consultants.

**Ginny's breadth of experience, passion, and pragmatism get her audiences thinking, learning and leading as she offers real-world, practical solutions to the challenges they face.**